



# Granahan US Focused Growth UCITS

**31 October 2024**

## Investment Summary

The Fund primarily invests in Equities of Small Cap Companies located in or having substantial business ties to the United States. Typically, the Fund's assets will be invested in securities of approximately 40 companies from various sectors including: technology services, internet, consumer, and business services. At the time of investment, the Fund may invest up to 7% of its assets in a security, the value of which may increase to up to 10% of the Fund's assets after purchase.

## Fund Highlights

- We believe that investing in businesses with sustainable growth helps to mitigate the risk of significant capital loss.
- We seek exceptional businesses – those with solid balance sheets, high incremental margins and strong customer value propositions.
- Our expected return methodology is a mechanism for mispricing and has helped us to generate alpha for clients over several investment cycles.
- We believe conviction leads to outperformance, 60%-80% portfolio held in top 15 holdings.

### Portfolio Manager Andrew L. Beja, CFA

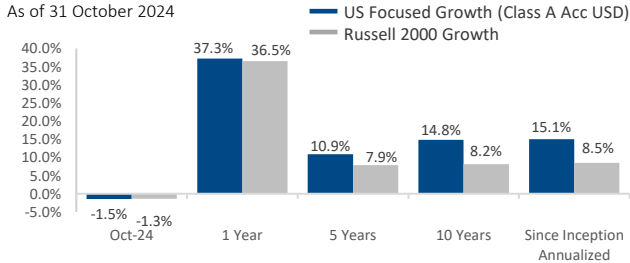
**40 Yrs. Experience** Drew Beja is a Senior Vice President and Managing Director of the firm. Mr. Beja is the Portfolio Manager of the GIM Small Cap Focused Growth strategy, and he also manages a portion of the multi-managed portfolios. Mr. Beja joined Granahan Investment Management at the end of 2011 bringing 30 years industry experience to the firm. From 2000 to 2011, Mr. Beja was with LMCG in Boston, a firm he co-founded and where he managed several small and SMID cap growth equity strategies, including the Focused Growth strategy that he continues to manage at Granahan. Prior to LMCG, Mr. Beja was a portfolio manager with Standish, Ayer & Wood, and before moving to the buy-side, he was an equities analyst for Advest. Mr. Beja received his BA from Miami University.

## About Granahan Investment Management

Founded in 1985, Granahan Investment Management, LLC is an employee-owned investment boutique specializing in smaller cap equity investments for large institutions and wealthy individuals. The firm utilizes fundamental, bottom-up research to uncover and invest in fast growing companies.

## Annualized Performance – Net of Fees

As of 31 October 2024



Inception Date: 04/11/2014

## Calendar Year Performance – Net of Fees

	YTD 2024	2023	2022	2021	2020	2019	2018	2017	Since Inception Cumulative
US Focused Growth (Class A Acc USD)	11.1%	9.2%	-31.5%	-1.1%	83.1%	49.6%	23.9%	33.6%	339.6%
Russell 2000 Gr.	11.7%	18.7%	-26.4%	2.8%	34.6%	28.5%	-9.3%	22.2%	137.0%

Inception Date: 04/11/2014

Past performance is no guarantee of future results.

## Fund Facts

Fund Assets:	\$229 Mil (Strategy Assets: \$1,563 Mil)
Fund Launch Date:	11 April 2014
Asset Class:	US Equities
Market Cap:	\$200 Mil - \$5 Bil at purchase
Benchmark:	Russell 2000 Growth
Structure:	UCITS
Domicile:	Ireland
UK Reporting Status:	Yes
Pricing:	Daily
Deal Cut Off:	1700 Dublin Time T-1
Year End:	31 December
Custodian & Admin:	Caceis Investor Services Ireland Ltd.
Website:	www.granahanfunds.com

## Share Class Information

### US Focused Growth Fund

Class I Acc (USD)	IE00BF5KD889	GUSFIUA
Class I Acc (GBP)	IE00BH3ZJL46	GUSFIGA
Class A Acc (USD)	IE00BGH16Q55	GUSFGAA
Class A Dist (USD)	IE00BDRK8L01	GUSFGAD
Class A Acc (GBP)	IE00BGHH8D43	GUSFAGA
Class F Acc (EUR)	IE00BGHH8F66	GUSFFEA

### Granahan Investment Management

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## Russell Sector Diversification

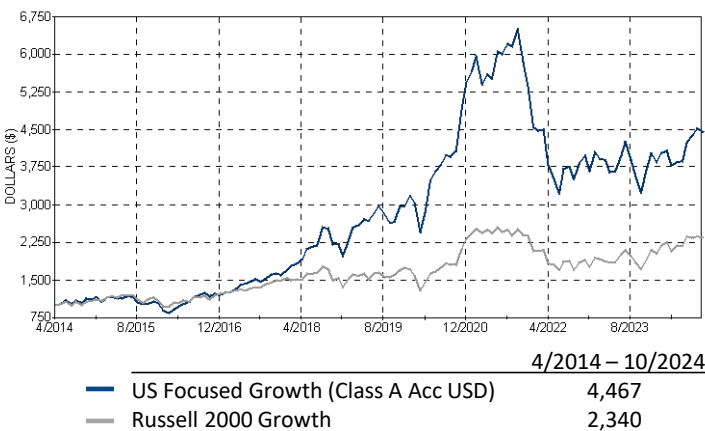
Sector	Portfolio	Russell 2000 Growth
Basic Materials	2.2%	4.2%
Consumer Discretionary	13.2%	10.6%
Consumer Staples	0.0%	3.0%
Energy	0.0%	3.9%
Financials	17.3%	8.2%
Health Care	7.1%	25.3%
Industrials	17.7%	24.3%
Real Estate	4.5%	1.6%
Technology	37.1%	16.9%
Telecommunications	0.0%	1.1%
Utilities	0.8%	0.9%
[Cash]	0.0%	0.0%

## Top 10 Positions

Security	Percent of Portfolio
Axon Enterprise Inc	7.1%
Victory Capital Holdings, Inc. Class A	5.8%
Zeta Global Holdings Corp. Class A	4.7%
Evolut Health Inc Class A	4.7%
Genius Sports Limited	4.8%
Toast, Inc. Class A	4.7%
ODDITY Tech Ltd. Class A	4.2%
Marex Group plc	4.0%
SPS Commerce, Inc.	3.2%
KinderCare Learning Companies Inc	3.6%
<b>TOTAL</b>	<b>46.8%</b>

The securities identified and described do not represent all of the securities purchased, sold or recommended for client accounts. The reader should not assume that an investment in the securities identified was or will be profitable. A complete list of holdings is available upon request.

## Net Growth of \$1,000



## Characteristics

Characteristic	Portfolio	Russell 2000 Growth
Median Market Cap	\$3,319.5 mil	\$1,186.4 mil
Weighted Avg. Market Cap	\$7,604.0 mil	\$4,135.9 mil
Active Share	95.6%	-
Est 3-5 Yr EPS Growth	26.3%	16.4%
Forward P/E Ratio	28.7x	21.0x
LT Debt/Capital	30.1%	38.2%
Dividend Yield	0.2%	0.6%
Price to Book	1.5x	4.0x

Source: FactSet

## Monthly Commentary

The Granahan US Focused Growth UCITS Fund was down -1.5% (USD) slightly underperforming the Russell 2000 Growth Index which was down -1.3% (USD). Part of the reason small caps have lagged since the Fed cut rates may have been doubts about the economy. Both stock selection and allocation in Consumer Discretionary and Financials sectors contributed positively to the performance while the Health Care and Industrial sectors detracted. The Fund does not own Energy, Telecommunications, or Consumer Staples. The valuation on our portfolio using EV/Sales is the lowest it has been in quite some time. Sales growth is beginning to recover with the outlook for 2025 strong for both revenue and earnings growth.

The Russell 2000® Growth Index measures the performance of the small cap growth segment of the US equity universe. It includes those Russell 2000® companies with higher price-to-value ratios and higher forecasted growth values.

## Important Information for Investors

This material is directed at professional/sophisticated investors for their informational purposes only. It is not intended to be investment advice and does not constitute an offer to sell or solicitation to invest. Opinions contained herein reflect the judgment of GIM and are subject to change at any time. The Granahan US Focused Growth Fund, the Granahan US SMID Select Fund and the Granahan Future Pathways Fund are sub-funds of the Granahan Funds plc (the "Company"), a public limited company (registered number 533587) authorized and regulated by the Central Bank of Ireland as an Undertaking for Collective Investment in Transferable Securities ("UCITS"). Authorization of the Company by the Central Bank of Ireland is not an endorsement or guarantee, nor is the Central Bank of Ireland responsible for the contents of any marketing material or the Company's offering documents. Shares of the Funds are only available for certain non-U.S. persons outside the United States and are restricted in certain jurisdictions. Any entity forwarding this material to other parties takes full responsibility for ensuring compliance with applicable securities laws in connection with its distribution.

